

Massachusetts Division of Insurance
Quarterly Report of Health Maintenance Organization Membership in Closed Network Health Plans
as of September 30, 2014 ¹

Closed Network

COMPARISON OF 4th QUARTER MEMBERSHIP TO THOSE OF PRIOR THREE QUARTERS	4th Quarter 2013 Members at End of Quarter	1st Quarter 2014 Members at End of Quarter	2nd Quarter 2014 Members at End of Quarter	3rd Quarter 2014 Members at End of Quarter	Member Change 2nd Qtr. 14 to 3rd Qtr. 14	Percent Change 2nd Qtr. 14 to 3rd Qtr. 14	3rd Quarter 2014 Share of Massachusetts Closed Network Market
Aetna Health Inc. ²	1,076	1,106	1,087	1,031	(56)	-5.15%	0.05%
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ³	503,278	493,289	494,766	490,148	(4,618)	-0.93%	22.45%
Boston Medical Center Health Plan, Inc.	290,748	308,333	311,846	308,390	(3,456)	-1.11%	14.13%
CeltiCare Health Plan of Massachusetts, Inc.	11,969	40,115	36,493	35,977	(516)	-1.41%	1.65%
ConnectiCare of Massachusetts, Inc.	2,496	2,268	1,855	1,625	(230)	-12.40%	0.07%
Fallon Community Health Plan, Inc.	151,089	146,534	146,559	146,766	207	0.14%	6.72%
Harvard Pilgrim Health Care, Inc.	246,446	231,177	214,508	209,140	(5,368)	-2.50%	9.58%
Health New England, Inc.	103,848	106,675	106,955	107,355	400	0.37%	4.92%
Minuteman Health, Inc. ⁴	-	761	1,793	1,736	(57)	-3.18%	0.08%
Neighborhood Health Plan, Inc.	272,962	306,098	324,193	331,574	7,381	2.28%	15.19%
Tufts Health Public Plans, Inc. (formerly Network Health, LLC)	220,795	241,295	243,231	240,440	(2,791)	-1.15%	11.01%
Tufts Associated HMO, Inc. ⁵	311,870	321,628	313,506	308,883	(4,623)	-1.47%	14.15%
Totals	2,116,577	2,199,279	2,196,792	2,183,065	(13,727)	-0.62%	100.00%

PPO

COMPARISON OF 4th QUARTER MEMBERSHIP TO THOSE OF PRIOR THREE QUARTERS	4th Quarter 2013 Members at End of Quarter	1st Quarter 2014 Members at End of Quarter	2nd Quarter 2014 Members at End of Quarter	3rd Quarter 2014 Members at End of Quarter	Member Change 2nd Qtr. 14 to 3rd Qtr. 14	Percent Change 2nd Qtr. 14 to 3rd Qtr. 14	3rd Quarter 2014 Share of Massachusetts PPO Market
Aetna Health Inc. ²	323	189	155	137	(18)	-11.61%	0.1%
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ³	116,030	125,172	129,102	132,586	3,484	2.70%	81.2%
Boston Medical Center Health Plan, Inc.	0	0	0	0	0	0.00%	0.0%
CeltiCare Health Plan of Massachusetts, Inc.	0	0	0	0	0	0.00%	0.0%
ConnectiCare of Massachusetts, Inc.	304	278	248	228	(20)	-8.06%	0.1%
Fallon Community Health Plan, Inc.	124	29	29	27	(2)	-6.90%	0.0%
Harvard Pilgrim Health Care, Inc.	25,600	24,919	25,814	25,556	(258)	-1.00%	15.7%
Health New England, Inc.	3,162	2,844	2,734	2,889	155	5.67%	1.8%
Minuteman Health, Inc. ⁴		17	27	28	1	3.70%	0.0%
Neighborhood Health Plan, Inc.	0	0	0	0	0	0.00%	0.0%
Tufts Health Public Plans, Inc. (formerly Network Health, LLC)	0	0	0	0	0	0.00%	0.0%
Tufts Associated HMO, Inc. ⁵	2,203	2,050	1,841	1,735	(106)	-5.76%	1.1%
Totals	147,746	155,498	159,950	163,186	3,236	2.02%	100.0%

¹ Information reported by HMOs as of the end of the third quarter of 2014 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.1" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk.

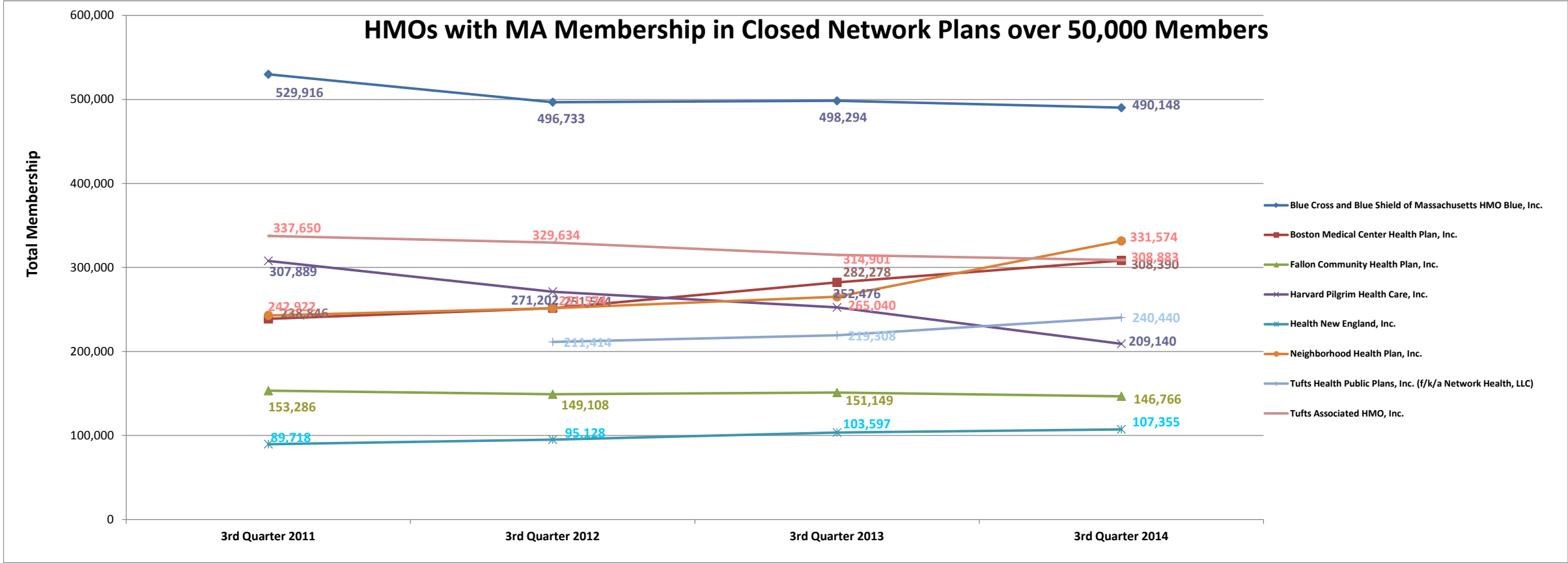
² Effective September 1, 2010, Aetna Health Inc. ceased offering small group health plans in Massachusetts and began nonrenewing all small group health business as of April 1, 2011.

³ Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

⁴ Membership in plans offered by Minuteman Health, Inc. began January 1, 2014

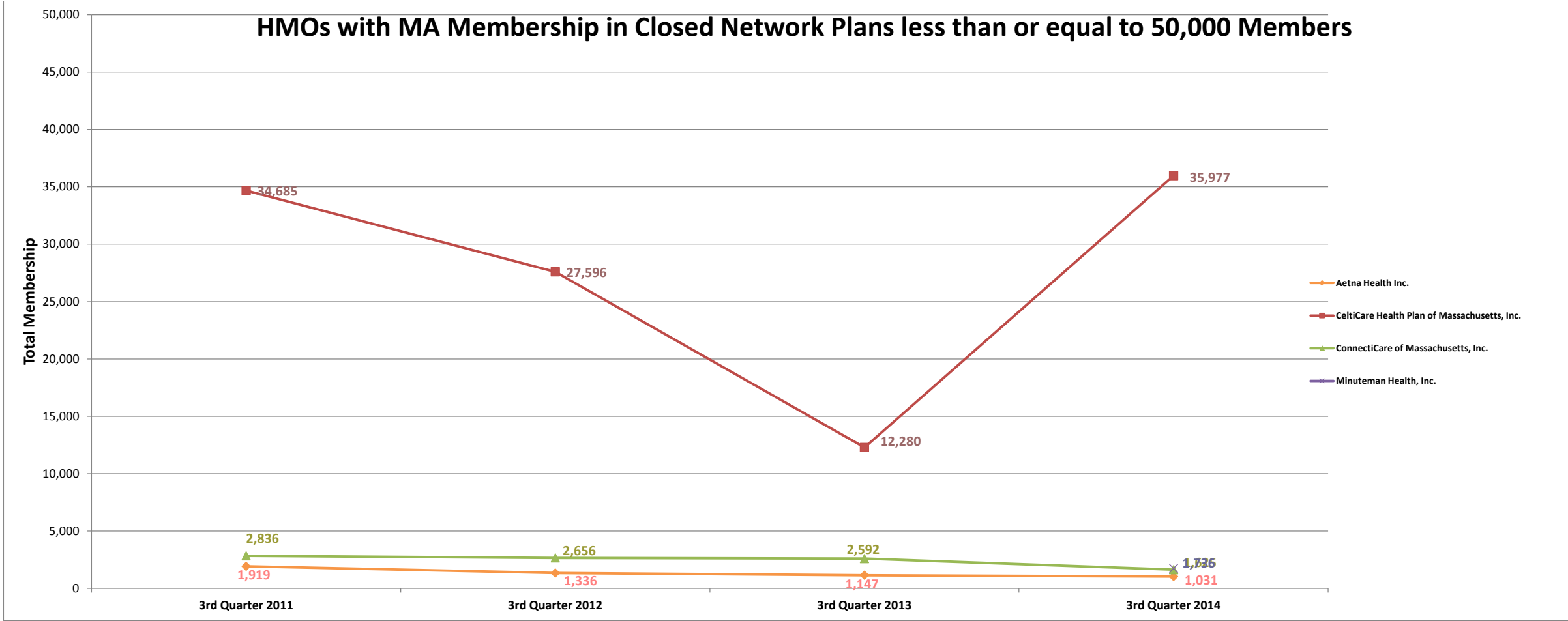
⁵ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP").

COMPARISON OF 3RD QUARTER MEMBERSHIP TO LAST THREE 3RD QUARTERS

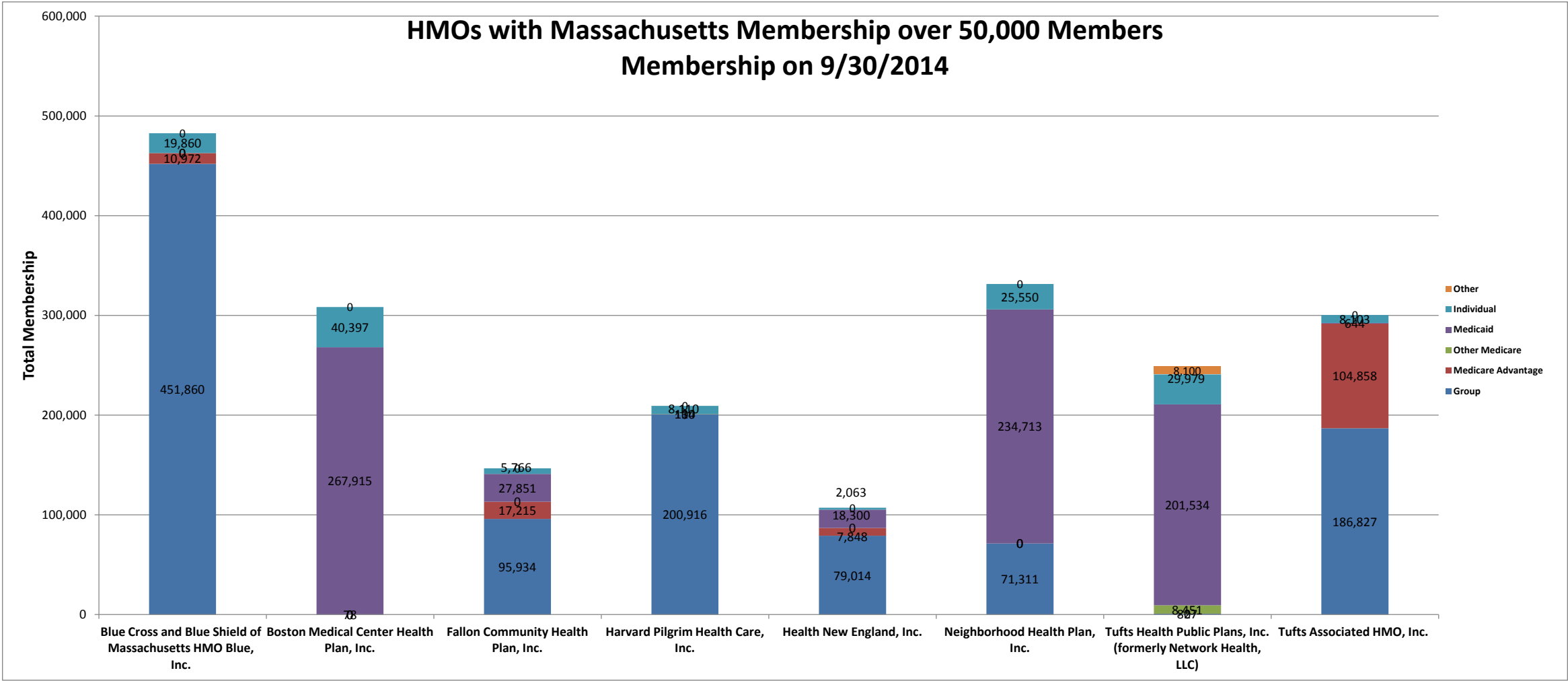


¹ Tufts Health Public Plans, Inc. (formerly Network Health, LLC) was not licensed until October 1, 2011. The 3rd quarter 2011 membership report includes Tufts Health Public Plans, Inc. (formerly Network Health, LLC) for the first time.

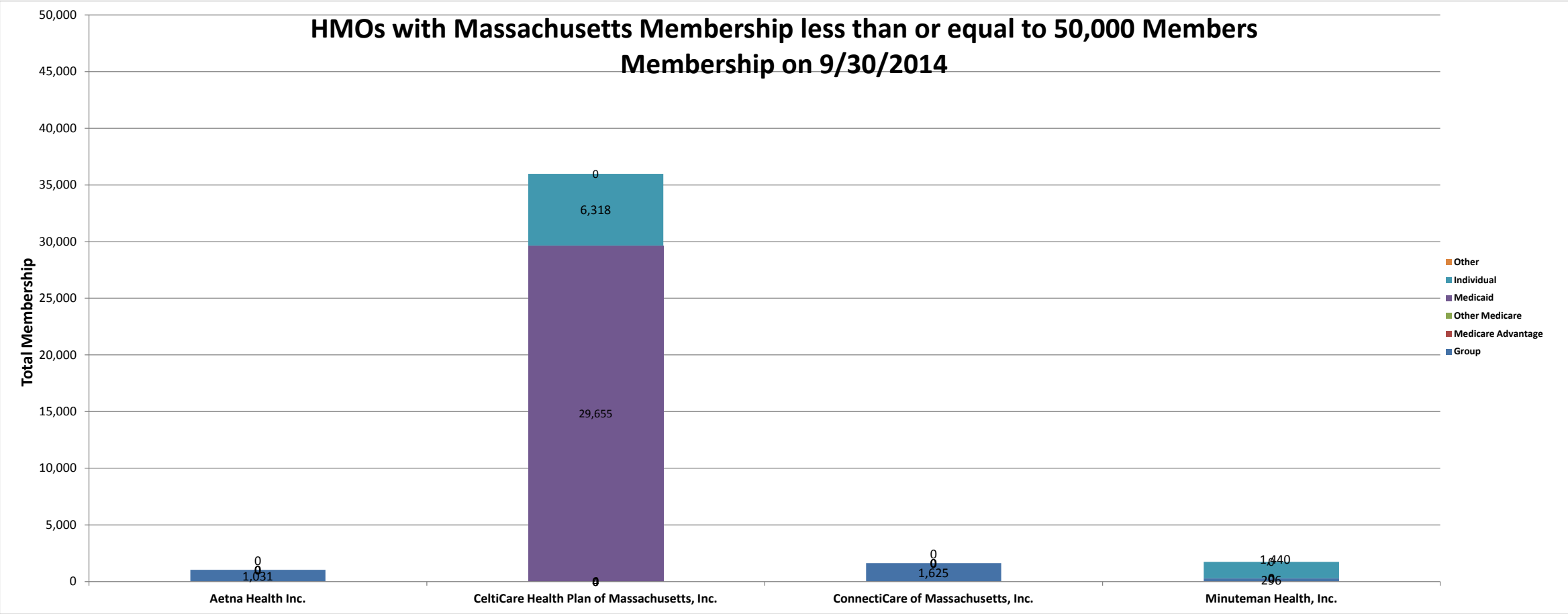
COMPARISON OF 3RD QUARTER MEMBERSHIP TO LAST THREE 3RD QUARTERS



¹ Membership in plans offered by Minuteman Health, Inc. began January 1, 2014

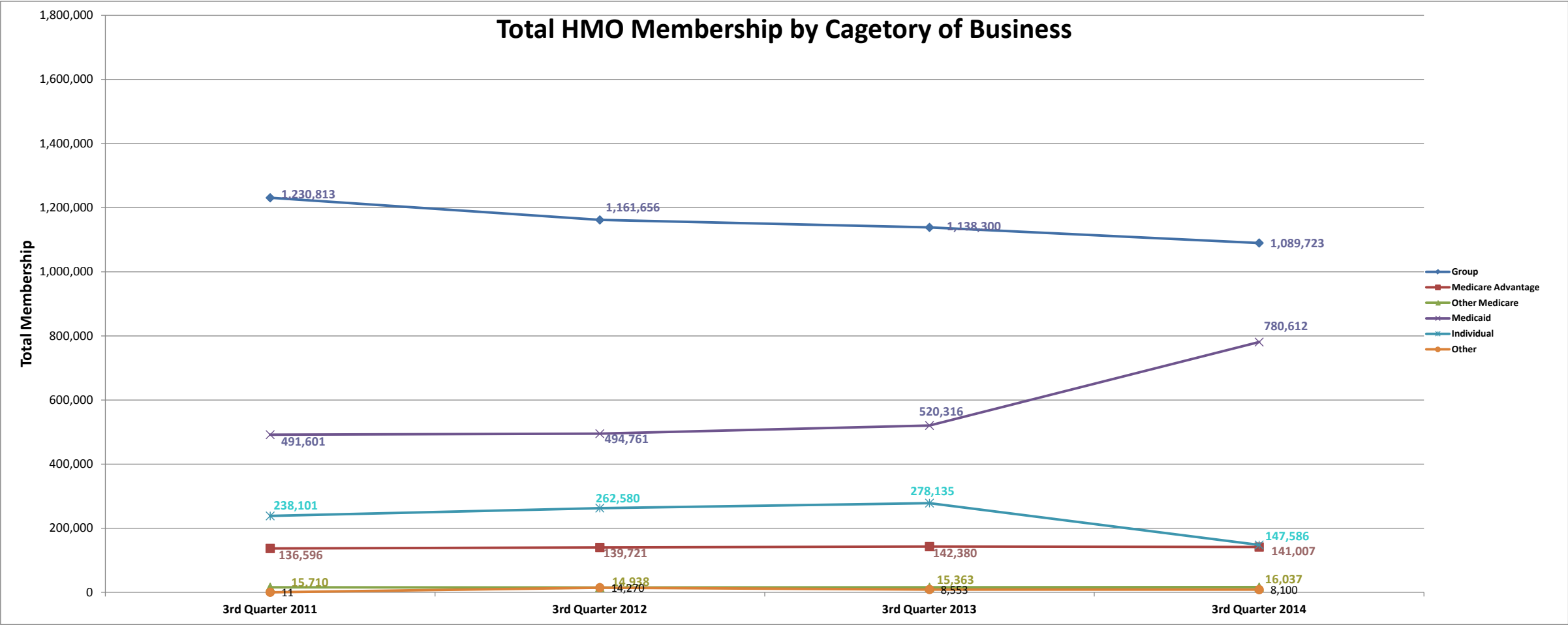


¹ Individual membership includes enrollment in Commonwealth Care for Boston Medical Center Health Plan, Inc., Fallon Community Health Plan, Inc., Neighborhood Health Plan, Inc, and Tufts Health Public Plans, Inc. (formerly Network Health, LLC).



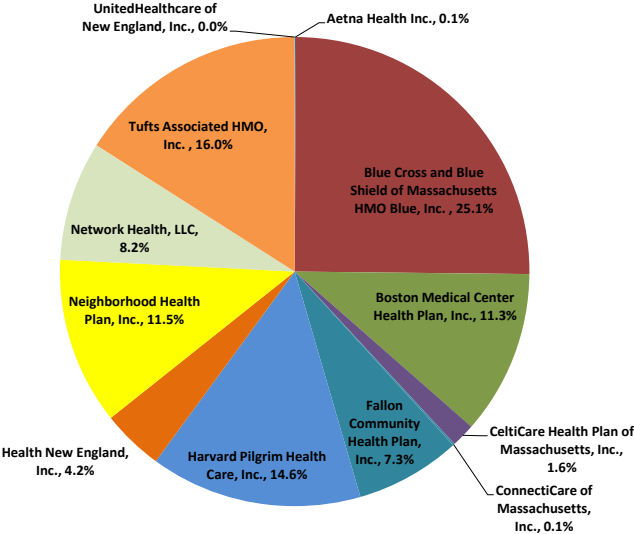
¹ Individual membership includes enrollment in Commonwealth Care for CeltiCare Health Plan of Massachusetts, Inc.
² Effective December 1, 2011, UnitedHealthcare of New England, Inc. ceased offering small group health plans in Massachusetts and began nonrenewing all small group health business as of January 1, 2012.
³ Membership in plans offered by Minuteman Health, Inc. began January 1, 2014

COMPARISON OF 3RD QUARTER MEMBERSHIP TO LAST THREE 3RD QUARTERS

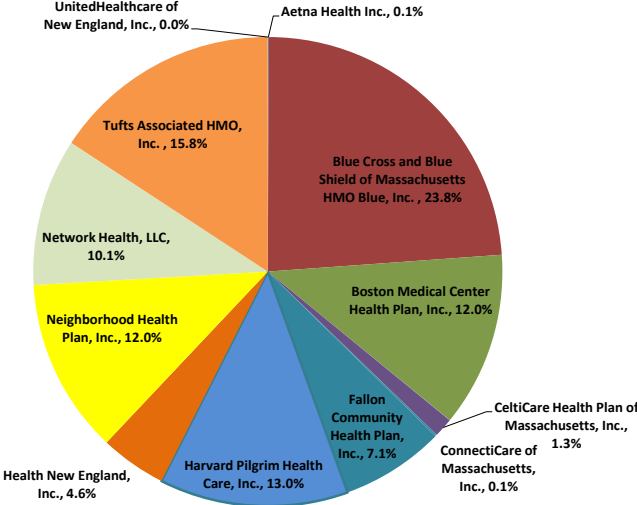


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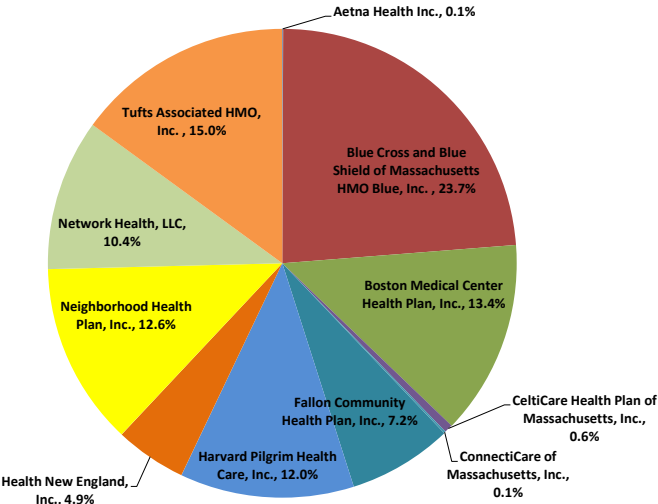
3rd Quarter 2011 Share of Massachusetts HMO Market



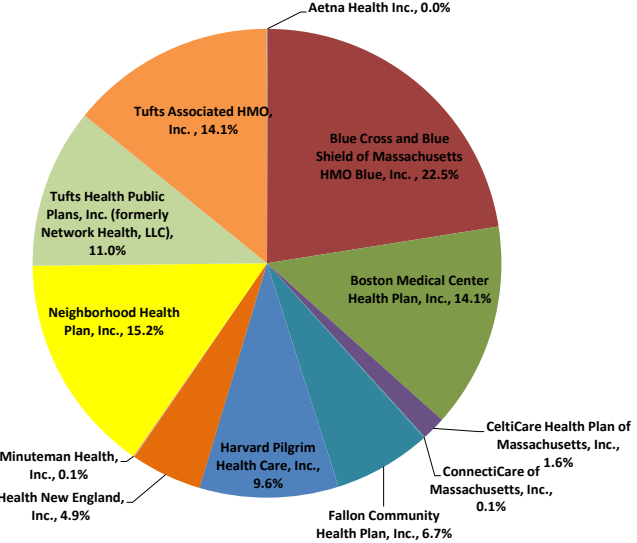
3rd Quarter 2012 Share of Massachusetts HMO Market



3rd Quarter 2013 Share of Massachusetts HMO Market



3rd Quarter 2014 Share of Massachusetts HMO Market



¹Membership charts reflect those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.

²Network Health, LLC was not licensed until October 1, 2011. The 3rd quarter 2011 membership report includes Network Health, LLC for the first time.

³UnitedHealthcare of New England, Inc. began non-renewing plans January 1, 2012 and had no remaining membership as of January 1, 2013.

⁴Membership in plans offered by Minuteman Health, Inc. began January 1, 2014

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TOTAL MEMBERSHIP BY COUNTY

Closed Network

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Aetna Health Inc. ²	40	7	39	0	95	2	93	21	337	0	100	82	94	121	1,031
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ³	14,887	10,353	35,881	953	59,717	4,412	20,479	10,273	127,278	985	57,398	43,262	36,308	67,962	490,148
Boston Medical Center Health Plan, Inc.	16,308	18,687	49,118	555	20,620	7,924	77,143	11,746	17,917	253	13,566	19,937	35,194	19,422	308,390
CeltiCare Health Plan of Massachusetts, Inc.	1,448	389	3,572	359	3,867	371	1,973	465	5,594	175	2,925	2,623	8,008	4,208	35,977
ConnectiCare of Massachusetts, Inc.	0	7	0	0	1	93	1,168	347	0	0	0	0	1	8	1,625
Fallon Community Health Plan, Inc.	302	1,682	4,908	0	10,738	1,940	8,814	3,087	20,734	2	4,495	5,707	1,264	83,093	146,766
Harvard Pilgrim Health Care, Inc.	10,307	310	15,200	954	23,396	509	1,195	2,224	59,195	295	28,562	20,052	20,146	26,795	209,140
Health New England, Inc.	12	11,429	13	2	14	11,037	62,151	21,178	45	0	12	7	29	1,426	107,355
Minuteman Health, Inc. ⁴	1	0	194	0	259	0	0	0	562	0	138	183	133	266	1,736
Neighborhood Health Plan, Inc.	9,144	1,122	22,579	3,182	65,506	390	7,459	872	74,065	2,067	32,943	23,505	70,729	18,011	331,574
Tufts Health Public Plans, Inc. (formerly Network Health, LLC)	5,398	1,698	15,583	14	32,285	1,051	10,316	1,726	60,308	6	16,225	15,897	29,612	50,321	240,440
Tufts Associated HMO, Inc. ⁵	9,661	2,011	22,491	49	37,353	1,471	10,042	3,499	93,450	12	37,834	27,249	20,336	43,425	308,883
Total HMO Members	67,508	47,695	169,578	6,068	253,851	29,200	200,833	55,438	459,485	3,795	194,198	158,504	221,854	315,058	2,183,065
2013 Massachusetts Population ⁶	214,990	129,585	552,780	17,256	762,550	71,221	467,319	159,596	1,552,802	10,399	687,802	501,915	755,503	809,106	6,692,824
Market Penetration Rate ⁷	31.40%	36.81%	30.68%	35.16%	33.29%	41.00%	42.98%	34.74%	29.59%	36.49%	28.23%	31.58%	29.37%	38.94%	32.62%

PPO

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Aetna Health Inc. ²	8	2	9	0	16	2	20	8	24	0	14	11	3	20	137
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ³	4,154	1,542	7,655	613	15,919	1,158	4,834	2,132	42,251	1,083	18,274	8,699	11,226	13,046	132,586
Boston Medical Center Health Plan, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
CeltiCare Health Plan of Massachusetts, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
ConnectiCare of Massachusetts, Inc.	0	0	0	0	0	3	160	64	1	0	0	0	0	0	228
Fallon Community Health Plan, Inc.	1	0	0	0	0	0	0	0	3	0	0	0	0	23	27
Harvard Pilgrim Health Care, Inc.	578	23	1,014	161	3,308	52	115	170	9,677	19	3,834	1,645	2,882	2,078	25,556
Health New England, Inc.	11	265	13	0	36	191	1,437	679	67	0	32	16	23	119	2,889
Minuteman Health, Inc. ⁴	0	0	2	0	0	0	0	0	17	0	5	0	1	3	28
Neighborhood Health Plan, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Tufts Health Public Plans, Inc. (formerly Network Health, LLC)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Tufts Associated HMO, Inc. ⁵	19	13	56	1	181	14	24	48	686	3	252	128	214	96	1,735
Total HMO Members	4,771	1,845	8,749	775	19,460	1,420	6,590	3,101	52,726	1,105	22,411	10,499	14,349	15,385	163,186
2013 Massachusetts Population ⁶	214,990	129,585	552,780	17,256	762,550	71,221	467,319	159,596	1,552,802	10,399	687,802	501,915	755,503	809,106	6,692,824
Market Penetration Rate ⁷	2.22%	1.42%	1.58%	4.49%	2.55%	1.99%	1.41%	1.94%	3.40%	10.63%	3.26%	2.09%	1.90%	1.90%	2.44%

¹ Information reported by HMOs as of the end of the third quarter of 2014 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.1" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk.

² Effective September 1, 2010, Aetna Health Inc. ceased offering small group health plans in Massachusetts and began nonrenewing all small group health business as of April 1, 2011.

³ Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

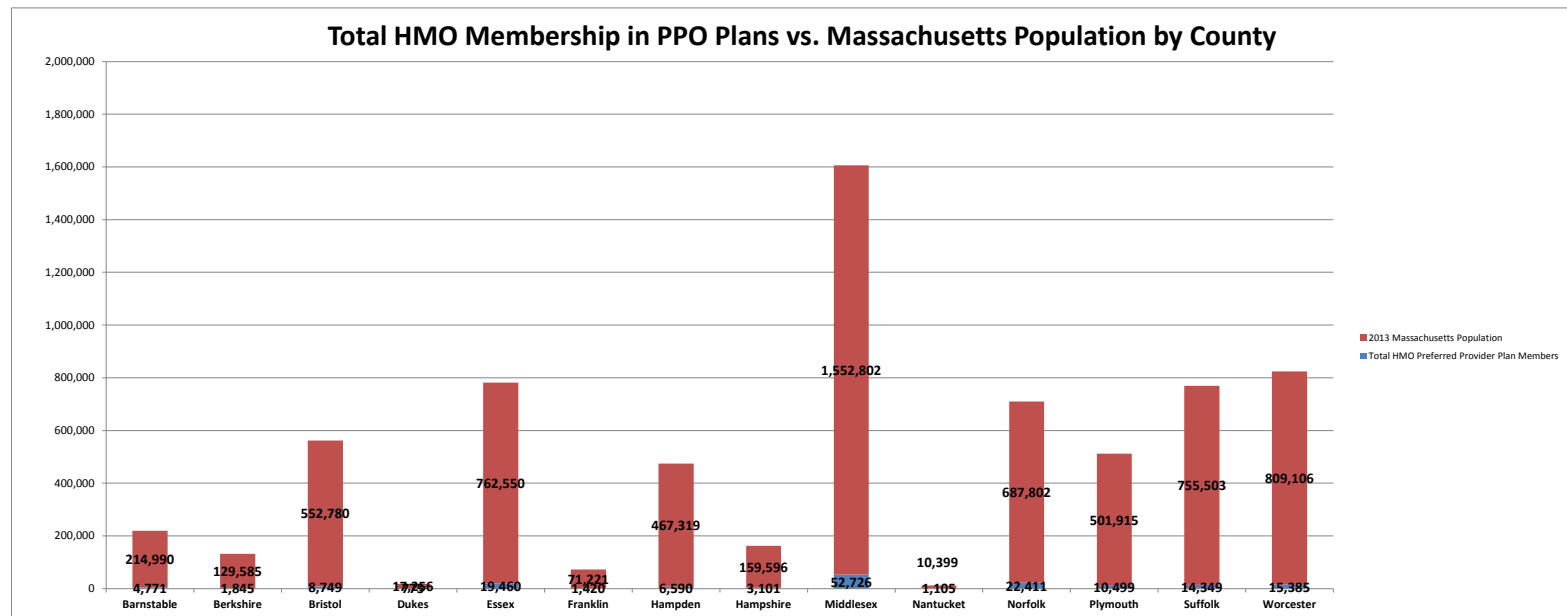
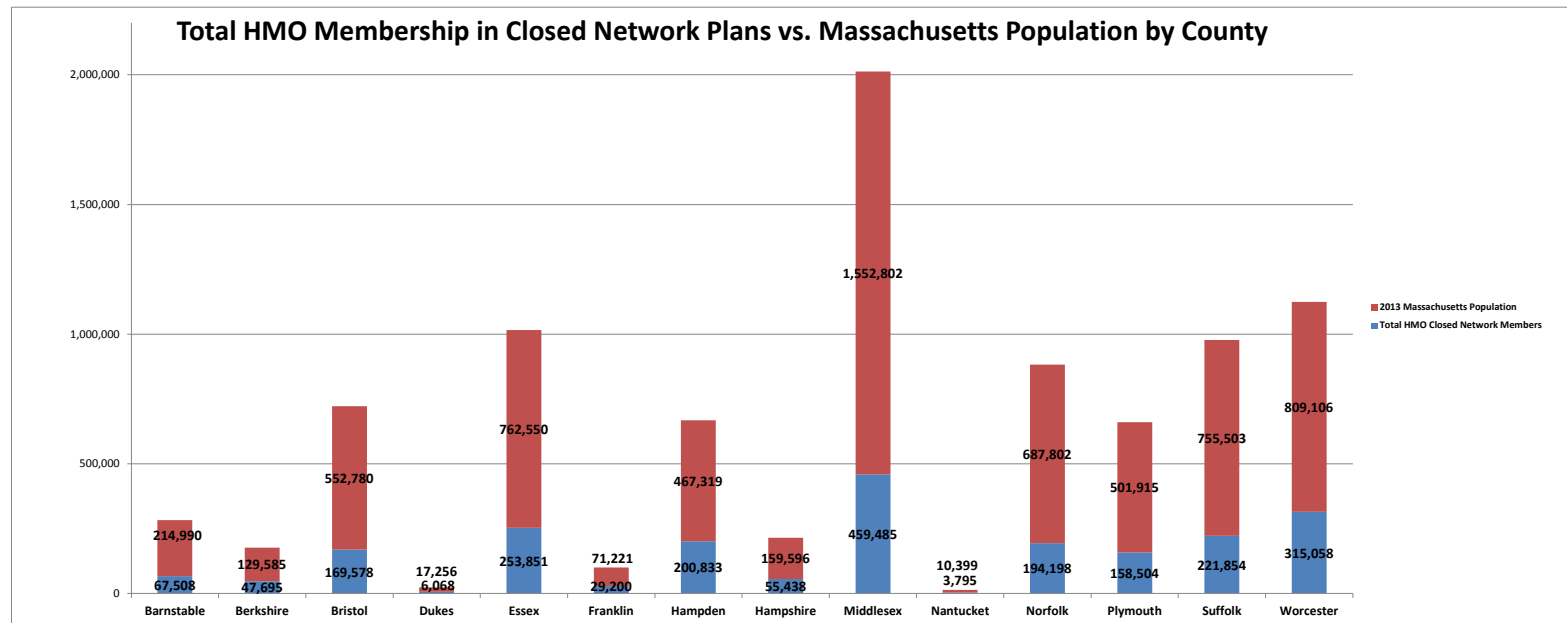
⁴ Membership in plans offered by Minuteman Health, Inc. began January 1, 2014

⁵ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP").

⁶ 2013 Population Source: Annual Estimates of the Resident Population: April 1, 2010 to July 1, 2013. Source: Population Division, U.S. Census Bureau. Release Date: March 2014.

⁷ Total HMO members in each county divided by the 2013 population in each county.

TOTAL MEMBERSHIP BY COUNTY



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GROUP MEMBERSHIP BY COUNTY

Closed Network

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at
Group ^{2,3} Members	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter
Aetna Health Inc. ⁴	40	7	39	0	95	2	93	21	337	0	100	82	94	121	1,031
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ⁵	12,981	9,989	33,328	820	55,630	3,792	17,855	9,333	117,689	854	52,661	40,298	33,869	62,761	451,860
Boston Medical Center Health Plan, Inc.	4	0	6	0	1	0	4	4	24	0	11	12	11	1	78
CeltiCare Health Plan of Massachusetts, Inc.	0	0	0	0	0	0	0	0	0	0	1	0	0	3	4
ConnectiCare of Massachusetts, Inc.	0	7	0	0	1	93	1,168	347	0	0	0	0	1	8	1,625
Fallon Community Health Plan, Inc.	155	1,611	4,068	0	6,178	1,591	6,460	2,833	11,900	0	2,956	4,674	908	52,600	95,934
Harvard Pilgrim Health Care, Inc.	9,600	287	14,816	867	22,618	491	1,171	2,189	56,537	255	27,260	19,305	19,464	26,056	200,916
Health New England, Inc.	10	9,030	4	2	6	8,395	42,697	17,453	31	0	10	6	23	1,347	79,014
Minuteman Health, Inc. ⁶	0	0	25	0	57	0	0	0	88	0	10	51	23	42	296
Neighborhood Health Plan, Inc.	3,724	9	3,847	1,024	15,325	13	194	32	17,421	676	8,818	4,861	12,418	2,949	71,311
Tufts Health Public Plans, Inc. (formerly Network Health, LLC) ⁷	52	23	85	1	30	2	47	31	170	1	96	71	29	189	827
Tufts Associated HMO, Inc. ⁸	5,875	1,715	15,041	41	24,484	1,302	4,042	2,285	52,819	10	23,329	19,062	14,954	21,868	186,827
Total Group Members	32,441	22,678	71,259	2,755	124,425	15,681	73,731	34,528	257,016	1,796	115,252	88,422	81,794	167,945	1,089,723

PPO

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at
Group ^{2,3} Members	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter
Aetna Health Inc. ⁴	8	2	9	0	16	2	20	8	24	0	14	11	3	20	137
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ⁵	1,982	1,360	5,624	494	12,680	400	2,492	1,061	36,106	942	14,949	6,628	9,629	7,635	101,982
ConnectiCare of Massachusetts, Inc.	0	0	0	0	0	3	160	64	1	0	0	0	0	0	228
Harvard Pilgrim Health Care, Inc.	543	18	977	149	3,226	51	111	167	9,383	19	3,702	1,601	2,767	2,018	24,732
Health New England, Inc.	11	229	13	0	36	128	1,182	575	67	0	32	16	23	118	2,430
Minuteman Health, Inc.	0	0	2	0	0	0	0	0	13	0	1	0	0	0	16
Tufts Associated HMO, Inc. ⁸	19	13	56	1	181	14	24	48	686	3	252	128	214	96	1,735
Total Group Members	2,563	1,622	6,681	644	16,139	598	3,989	1,923	46,280	964	18,950	8,384	12,636	9,887	131,260

¹ Information reported by HMOs as of the end of the 3rd quarter of 2014 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.1" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk.

² Includes all commercial group members as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.1."

³ Carriers that do not have any "Group" business are not reflected on this report.

⁴ Effective September 1, 2010, Aetna Health Inc. ceased offering small group health plans in Massachusetts and will begin nonrenewing all small group health business as of April 1, 2011.

⁵ Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

⁶ Membership in plans offered by Minuteman Health, Inc. began January 1, 2014

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MEDICARE ADVANTAGE MEMBERSHIP BY COUNTY

Closed Network

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Medicare Advantage Members ^{2,3}															
Aetna Health Inc. ⁴	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ⁵	520	0	712	0	989	420	1,670	474	1,348	0	1,075	719	359	2,686	10,972
Boston Medical Center Health Plan, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Fallon Community Health Plan, Inc.	120	0	377	0	292	203	1,979	96	1,372	1	248	228	123	12,176	17,215
Harvard Pilgrim Healthcare, Inc.	0	0	15	0	0	0	0	0	0	0	37	0	18	44	114
Health New England, Inc.	0	159	0	0	0	1,304	4,618	1,764	2	0	0	0	0	1	7,848
Tufts Associated HMO, Inc. ⁶	2,985	0	6,694	0	11,051	0	5,528	879	35,108	0	12,585	6,927	4,077	19,024	104,858
Total Medicare Advantage Members	3,625	159	7,798	0	12,332	1,927	13,795	3,213	37,830	1	13,945	7,874	4,577	33,931	141,007

PPO

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Medicare Advantage Members ^{2,3}															
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ⁵	1,819	0	1,742	0	2,458	680	2,196	913	3,709	0	2,287	1,672	970	5,049	23,495
Fallon Community Health Plan, Inc.	1	0	0	0	0	0	0	0	3	0	0	0	0	23	27
Health New England, Inc.	0	11	0	0	0	60	249	97	0	0	0	0	0	1	418
Total Medicare Advantage Members	1,820	11	1,742	0	2,458	740	2,445	1,010	3,712	0	2,287	1,672	970	5,073	23,940

¹ Information reported by HMOs as of the end of the 3rd quarter of 2014 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.1" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk.

² Includes all members enrolled in the HMO under a Medicare Advantage contract with the Centers for Medicare and Medicaid Services as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.1."

³ Carriers that do not have any "Medicare Advantage" business are not reflected on this report.

⁴ Effective September 1, 2010, Aetna Health Inc. ceased offering small group health plans in Massachusetts and will begin nonrenewing all small group health business as of April 1, 2011.

⁵ Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

⁶ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP).

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OTHER MEDICARE MEMBERSHIP BY COUNTY

Closed Network

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Other Medicare Members ^{2,3}															
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ^{4, 5}	330	55	904	13	998	7	440	45	2,193	1	869	631	370	600	7,456
Health New England, Inc.	0	35	3	0	0	19	46	23	1	0	1	1	1	0	130
Tufts Associated HMO, Inc. ⁶	368	192	291	3	960	127	328	192	2,502	0	782	444	646	1,616	8,451
Total Other Medicare Members	698	282	1,198	16	1,958	153	814	260	4,696	1	1,652	1,076	1,017	2,216	16,037

PPO

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Other Medicare Members ^{4,5}															
N/A	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Other Medicare Members	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0

¹ Information reported by HMOs as of the end of the 2nd quarter of 2014 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.1" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk.

² Includes all members enrolled in other Medicare plans including, for example, so-called "Medicare Wrap-Around" policies as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.1."

³ Carriers that do not have any "Other Medicare" business are not reflected on this report.

⁴ Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

⁵ Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. offers a group "Medicare Wrap-Around" product under the name "Managed Blue for Seniors."

⁶ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP). TAHMO offers a group "Medicare Wrap-Around" product under the name "Tufts Medicare Complement" (TMC).

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MEDICAID MEMBERSHIP BY COUNTY

Closed Network

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at
Medicaid² Members³	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter
Boston Medical Center Health Plan, Inc.	13,172	16,698	44,563	552	16,255	6,984	73,503	10,346	13,071	251	10,617	17,067	28,219	16,617	267,915
CeltiCare Health Plan of Massachusetts, Inc.	1,148	372	3,221	3	2,770	247	1,688	351	4,427	0	2,442	2,323	6,932	3,731	29,655
Fallon Community Health Plan, Inc.	16	3	28	0	3,775	88	135	12	6,019	1	777	17	73	16,907	27,851
Health New England, Inc. ⁴	2	1,809	6	0	8	1,054	13,974	1,397	6	0	1	0	5	38	18,300
Neighborhood Health Plan, Inc.	4,275	1,107	17,188	1,615	45,782	366	7,007	829	49,527	916	20,979	16,817	54,639	13,666	234,713
Network Health, LLC⁵	4,311	1,131	13,280	12	27,271	893	8,656	1,159	49,110	3	12,177	13,319	25,528	44,684	201,534
Tufts Associated HMO, Inc. ⁵	113	0	49	0	43	0	2	0	166	0	99	95	69	8	644
Total Medicaid Members	23,037	21,120	78,335	2,182	95,904	9,632	104,965	14,094	122,326	1,171	47,092	49,638	115,465	95,651	780,612

PPO

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at
Medicaid² Members³	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter
N/A	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Medicaid Members	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0

¹ Information reported by HMOs as of the end of the 3rd quarter of 2014 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.1" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk.

² Includes all members enrolled in the HMO in which reimbursement is provided pursuant to Title XIX of the Federal Social Security Act as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.1."

³ Carriers that do not have any "Medicaid" business are not reflected on this report.

⁴ Effective July 1, 2010 Health New England, Inc. began enrolling Medicaid members.

⁵ Effective July 1, 2014, Network Health, LLC changed its name to Tufts Health Public Plans, Inc.

⁶ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP").

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INDIVIDUAL MEMBERSHIP BY COUNTY

Closed Network

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Individual Members ^{2,3}															
Aetna Health Inc. ⁴	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ⁵	1,056	309	937	120	2,100	193	514	421	6,048	130	2,793	1,614	1,710	1,915	19,860
Boston Medical Center Health Plan, Inc. ⁶	3,132	1,989	4,549	3	4,364	940	3,636	1,396	4,822	2	2,938	2,858	6,964	2,804	40,397
CeltiCare Health Plan of Massachusetts, Inc. ⁷	300	17	351	356	1,097	124	285	114	1,167	175	482	300	1,073	477	6,318
Fallon Community Health Plan, Inc. ⁸	11	68	435	0	493	58	240	146	1,443	0	514	788	160	1,410	5,766
Harvard Pilgrim Health Care, Inc.	707	23	369	87	778	18	24	35	2,658	40	1,265	747	664	695	8,110
Health New England, Inc.	0	396	0	0	0	265	816	541	5	0	0	0	0	40	2,063
Minuteman Health, Inc.	1	0	169	0	202	0	0	0	474	0	128	132	110	224	1,440
Neighborhood Health Plan, Inc. ⁹	1,145	6	1,544	543	4,399	11	258	11	7,117	475	3,146	1,827	3,672	1,396	25,550
Network Health, LLC ¹⁰	713	391	1,415	1	3,950	67	1,074	333	9,422	2	3,096	1,763	3,527	4,225	29,979
Tufts Associated HMO, Inc. ¹¹	320	104	416	5	815	42	142	143	2,855	2	1,039	721	590	909	8,103
Total Individual Members	7,385	3,303	10,185	1,115	18,198	1,718	6,989	3,140	36,011	826	15,401	10,750	18,470	14,095	147,586

PPO

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Individual Members ^{4,5}															
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ⁵	353	182	289	119	781	78	146	158	2,436	141	1,038	399	627	362	7,109
Harvard Pilgrim Health Care, Inc.	35	5	37	12	82	1	4	3	294	0	132	44	115	60	824
Minuteman Health, Inc.	0	0	0	0	0	0	0	0	4	0	4	0	1	3	12
Tufts Associated HMO, Inc. ¹¹	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Individual Members	388	187	326	131	863	79	150	161	2,734	141	1,174	443	743	425	7,945

¹ Information reported by HMOs as of the end of the 3rd quarter of 2014 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.1" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk.

² Includes all members who do not belong to a group and who contract directly with the HMO as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.1." This includes persons enrolled in closed guaranteed issue managed care plans offered between October 1, 1997 and July 1, 2007, and persons covered under so-called closed health plans offered prior to October 1, 1997.

³ Carriers that do not show any "Individual" members are not reflected on this report.

⁴ Effective September 1, 2010 Aetna Health Inc. ceased offering small group health plans in Massachusetts and will begin nonrenewing all small group health business as of April 1, 2011.

⁵ Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

⁶ Boston Medical Center Health Plan, Inc.'s figure includes 38,107 individuals enrolled through the Connector Commonwealth Care plan through September 30, 2014.

⁷ CeltiCare Health Plan of Massachusetts, Inc.'s figure includes 6,446 individuals enrolled through the Connector Commonwealth Care plan through September 30, 2014.

⁸ Fallon Community Health Plan, Inc.'s figure includes 1,597 individuals enrolled through the Connector Commonwealth Care plan through September 30, 2014.

⁹ Neighborhood Health Plan, Inc.'s figure includes 13,499 individuals enrolled through the Connector Commonwealth Care plan through September 30, 2014.

¹⁰ Network Health, LLC's figure includes 27,862 individuals enrolled through the Connector Commonwealth Care plan through September 30, 2014. Effective July 1, 2014, Network Health, LLC changed its name to Tufts Health Public Plans, Inc.

¹¹ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP).

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OTHER MEMBERSHIP BY COUNTY

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
Other² Members³	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Network Health, LLC^{4,5}	322	153	803	0	1,034	89	539	203	1,606	0	856	744	528	1,223	8,100
Total Other Members	322	153	803	0	1,034	89	539	203	1,606	0	856	744	528	1,223	8,100

PPO

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
Other⁴ Members³	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
N/A	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Other Members	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0

¹ Information reported by HMOs as of the end of the 3rd quarter of 2014 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.1" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk.

² Includes all members enrolled in the HMO whose group coverage and COBRA coverage have expired and who have converted to an individual (conversion) policy as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.1." This includes persons who enrolled in group conversion plans offered prior to October 1, 1997.

³ Carriers that do not have any members in closed group conversion plans are not reflected in this report.

⁴ This membership for Network Health, LLC consists of Medical Security Program members that is administered on behalf of the Department of Unemployment Assistance.

⁵ Effective July 1, 2014, Network Health, LLC changed its name to Tufts Health Public Plans, Inc.